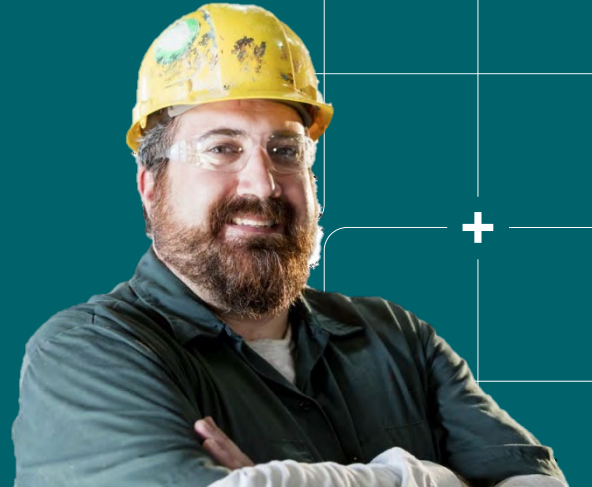


WORKING TOGETHER FOR YOUR BENEFIT

NYLHCA and Express Scripts



Working together for over 30 years, Express Scripts is a proud partner of the New York Labor Health Care Alliance (NYLHCA). Through our partnership, we strive to lower costs for you and your members while ensuring access to high-quality care. We tailor our services and solutions to your specific needs, exposing opportunities in pharmacy, medical, behavioral health and other areas of your plan.



Market leading pricing

A group purchasing coalition benefits every Fund, big and small. By leveraging our collective size, we can offer the best pricing and contract terms. The average Fund is seeing significant savings from their current PBM deal.



Market Check and Audit

The coalition and their consultant complete an annual market check to ensure the coalition pricing remains competitive. Additionally, the coalition offers an annual audit to ensure and verify contractual terms are being met.



Autonomy

Your autonomy as individual local welfare Funds is of the utmost importance. Should your Fund's trustees choose to join this arrangement, we will work with you to align to your unique goals and deliver on the needs of your members.

Additional contract features

- + Autonomy
- + Option for Funds to terminate at any time for any reason
- + Simple and streamlined contracting process
- + Annual market checks
- + Robust list of performance guarantees
- + **\$77 per member credits towards implementation and the cost of prescription drugs**
- + \$10 per member Pharmacy Management Fund
- + Annual \$0.05 per member per month credit provided by NYLHCA
- + Funds have access to all NYLHCA endorsed products
- + Financial reconciliations, audit rights, and performance guarantees done at the Fund level
- + Third-party data review to provide insights into drivers of costs and quality of care at no cost to the Fund
- + 100% of rebates and manufacturer administrative fees passed back to Fund

Over 50 Funds representing >100K lives have already joined the NYLHCA Coalition with Express Scripts.

Compared to the Express Scripts Labor book of business, NYLHCA plans experienced:

3.1%

overall aggregate drug trend

22%

lower plan cost PMPM

34%

lower specialty plan cost PMPM

16%

lower net plan cost per adjusted Rx

We know labor, labor knows us

**50+ Years
Serving Labor**



Proudly serving America's working families for 50 years

We know labor Funds are looking to control pharmacy costs while meeting members' needs for high-quality care. And local and national labor groups recognize Express Scripts as a leading PBM working side by side with them to accomplish their goals for 50 years and counting.

By engaging with your members on their terms, we provide the affordable access to care they need and the simpler pharmacy experience they deserve. All while driving out waste and controlling costs for your plan.

Strength in numbers

265+

labor Funds served

3.5M

covered lives

96%

client retention rate

15+ years

average client tenure

99%

labor account team satisfaction

\$56M

invested in our St. Louis campus

1.4M

labor hours

984,000

square feet built since 2006

Please contact us if you are interested in learning more about the NYLHCA/Express Scripts Rx Coalition.

Dan Castellano

Senior Director, Labor Account Mgmt
Express Scripts
dan_castellano@express-scripts.com
973.919.3974

George Pittas

Vice President, Labor Sales
Express Scripts
george_pittas@express-scripts.com
609.273.3063

Stephen O'Sick

Executive Director
NYLHCA
Sosick@nylhca.org
518.459.4520

Michael Brady

Treasurer
NYLHCA
mbrady157@hotmail.com
518.374.8872

Express Scripts is part of Evernorth

Evernorth's open architecture enables us to partner across a fragmented industry landscape and design more connected, compatible and convenient solutions for your toughest health care challenges.